

Direct Borrowers Caseload as of June 30, 2007

Headquarters Office	County	'07 FY			'06 FY			'05 FY			'04 FY			'05-'07 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.
Aitkin																
Loan Officers: <u>1</u>																
	Aitkin	77	7	6	77	6	5	69	8	4	67	2	1	74.3	7.8	5.7
	Cook	0	0	0	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Lake	0	0	0	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Cass	0	3	1	3	1		7	7		13	7		4.7	3.1	
	Crow Wing	0	10	7	6	4		5	4		2	2		8.1	5.8	
	St Louis, North	0	1	0	2	1		1	1		3	3		1.4	0.7	
	St Louis, South	0	4	3	5	4		2	2		3	2		4.1	3.3	
	Carlton	0	6	4	12	9		3	3		3	3		7.7	5.8	
	Itasca	0	6	2	2	1		5	2		6	6		5.0	1.9	
		77	37	23	77	36	25	69	31	23	67	32	24	74.33	38.78	26.22
Becker																
Loan Officers: <u>1</u>																
	Becker	86	46	29	84	36	20	83	22	20	80	19	14	84.3	39.8	26.2
	Mahnomen, South	0	10	8	7	6		4	4		4	1		8.1	6.9	
		86	56	37	84	43	26	83	26	24	80	23	15	84.33	47.89	33.11
Blue Earth																
Loan Officers: <u>2</u>																
	Blue Earth	75	4	4	78	9	6	78	5	3	74	7	6	77.0	6.4	4.8
	Watonwan	0	4	4	6	5		0	5	5	6	6		5.4	5.1	
	Scott	0	1	1	3	3		2	1		4	2		2.1	1.8	
	Nicollet	0	5	3	5	4		0	11	11	11	9		7.6	6.3	
	Le Sueur	0	2	1	2	2		1	1		1	1		1.9	1.4	
		75	16	13	78	25	20	78	24	21	74	29	24	77	23.44	19.44
Clay																
Loan Officers: <u>2</u>																
	Clay	83	35	31	83	20	20	81	27	18	86	16	13	82.3	31.2	26.4
		83	35	31	83	20	20	81	27	18	86	16	13	82.33	31.22	26.44
Clearwater																
Loan Officers: <u>2</u>																
	Clearwater	101	20	14	105	12	12	106	19	16	109	12	11	104.0	19.2	15.6
	Koochiching	0	3	3	2	0		2	2		5	4		2.7	2.0	
	Beltrami	0	9	11	17	15		11	5		18	11		13.3	11.6	
		101	32	28	105	31	27	106	32	23	109	35	26	104	35.22	29.11
Douglas																
Loan Officers: <u>2</u>																
	Douglas	55	21	16	55	17	9	53	18	14	56	15	13	54.3	21.0	14.8
	Stevens	54	9	8	54	8	7	50	12	7	48	7	7	52.7	10.7	8.2
	Traverse	0	4	4	6	6		9	5		6	5		6.8	5.4	
	Grant	0	4	11	16	13		22	20		4	0		14.4	15.9	
	Pope	0	7	7	11	9		15	10		16	13		11.8	9.4	
		109	45	46	109	58	44	103	76	56	104	48	38	107	64.67	53.78
Fillmore																
Loan Officers: <u>2</u>																
	Fillmore	109	32	30	108	41	35	95	27	21	95	18	15	104.0	36.9	32.0
	Houston	0	1	3	5	5		5	5		2	2		3.8	4.7	
	Mower	0	10	4	15	9		10	9		18	9		12.8	7.8	
		109	43	37	108	61	49	95	42	35	95	38	26	104	53.44	44.44

Direct Borrowers Caseload as of June 30, 2007

Headquarters Office	County	'07 FY			'06 FY			'05 FY			'04 FY			'05-'07 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.
Freeborn																
Loan Officers: <u>2</u>																
	Freeborn	76	16	13	84	25	23	81	21	20	76	19	18	80.3	22.4	20.1
	Steele	0	10	8		15	14		13	11		8	8		13.8	11.9
	Waseca	0	7	6		7	6		11	9		3	3		9.1	7.7
	Rice	0	0	2		7	5		2	2		1	1		3.0	3.2
		76	33	29	84	54	48	81	47	42	76	31	30	80.33	48.33	42.89
Kanabec																
Loan Officers: <u>1</u>																
	Kanabec	55	5	4	56	4	2	54	14	5	66	13	10	55.0	8.2	4.1
	Isanti	0	1	1		3	2		1	0		7	6		1.8	1.1
	Pine	0	4	1		5	2		2	0		12	9		4.1	1.1
	Chisago	0	1	1		2	2		0	0		0	0		1.1	1.1
		55	11	7	56	14	8	54	17	5	66	32	25	55	15.22	7.444
Kandiyohi																
Loan Officers: <u>1</u>																
	Kandiyohi	42	8	11	38	18	17	34	8	3	38	8	8	38.0	12.2	11.6
		42	8	11	38	18	17	34	8	3	38	8	8	38	12.22	11.56
Kittson																
Loan Officers: <u>2</u>																
	Kittson	121	69	64	111	84	82	89	18	18	99	22	22	107.0	64.7	61.8
		121	69	64	111	84	82	89	18	18	99	22	22	107	64.67	61.78
Lyon																
Loan Officers: <u>2</u>																
	Lyon	93	5	3	100	8	5	97	7	4	107	4	4	96.7	7.2	4.3
	Lincoln	0	7	8		16	9		19	16		19	16		14.8	11.9
	Yellow Medicine	0	6	2		12	10		7	5		8	8		9.0	5.9
		93	18	13	100	36	24	97	33	25	107	31	28	96.67	31	22.11
Marshall																
Loan Officers: <u>2</u>																
	Marshall, West	155	30	31	149	80	65	139	34	32	137	42	32	147.7	51.3	46.1
		155	30	31	149	80	65	139	34	32	137	42	32	147.7	51.33	46.11
Martin																
Loan Officers: <u>1</u>																
	Martin	90	10	13	88	14	8	89	18	15	82	8	7	89.0	15.1	13.4
	Faribault	0	16	18		24	10		17	14		35	29		20.8	16.0
		90	26	31	88	38	18	89	35	29	82	43	36	89	35.89	29.44
McLeod																
Loan Officers: <u>3</u>																
	McLeod	116	4	6	115	21	10	115	29	24	117	33	21	115.3	18.4	14.0
	Sibley	0	28	21		37	27		38	32		45	36		37.4	29.0
	Carver	0	3	2		14	6		6	4		9	7		8.0	4.2
		116	35	29	115	72	43	115	73	60	117	87	64	115.3	63.89	47.22
Meeker																
Loan Officers: <u>1E-05</u>																
	Meeker	66	12	9	65	10	8	64	15	13	68	14	13	65.0	13.7	11.0
	Wright	0	10	7		10	7		5	4		11	11		9.4	6.8
		66	22	16	65	20	15	64	20	17	68	25	24	65	23.11	17.78

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Headquarters Office		County	'07 FY			'06 FY			'05 FY			'04 FY			'05-'07 Avg.		
			"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.
Morrison																	
Loan Officers: <u>3</u>																	
	Morrison	124	35	23	117	58	28	90	51	30	87	21	4	110.3	51.9	29.6	
	Todd	0	67	45		98	57		66	41		39	19		84.4	52.7	
		124	102	68	117	156	85	90	117	71	87	60	23	110.3	136.3	82.22	
Nobles																	
Loan Officers: <u>4</u>																	
	Murray	0	23	15	0	16	12	66	9	6	68	22	18	22.0	18.6	12.7	
	Nobles	137	15	15	134	20	14	52	15	12	53	11	9	107.7	18.3	15.3	
	Jackson	0	14	12		10	8		17	12		8	8		15.2	12.0	
	Rock	0	7	4		15	9		4	3		4	3		9.4	5.8	
	Pipestone	0	12	9		11	9		8	6		12	8		11.7	9.0	
		137	71	55	134	72	52	118	53	39	121	57	46	129.7	73.22	54.78	
Norman																	
Loan Officers: <u>1</u>																	
	Norman	100	11	6	103	7	4	112	12	10	121	15	12	105.0	11.2	7.3	
	Mahnomen, North	0	7	7		8	6		13	8		12	9		10.1	7.8	
		100	18	13	103	15	10	112	25	18	121	27	21	105	21.33	15.11	
Olmsted																	
Loan Officers: <u>2</u>																	
	Olmsted	110	9	6	104	9	9	96	18	10	83	20	16	103.3	13.0	9.0	
	Washington	0	0	0		1	0	0	0	0	0	1	1		0.3	0.0	
	Wabasha	0	12	9		13	10		8	7		19	18		12.3	9.7	
	Winona	0	12	9		20	19		24	20		22	16		20.0	17.0	
	Dodge	0	11	11		17	15		8	6		15	11		13.2	11.9	
	Dakota	0	1	1		3	0		3	3		5	2		2.4	1.4	
	Goodhue	0	9	10		9	5		7	5		15	9		9.3	7.8	
		110	54	46	104	72	58	96	68	51	83	97	73	103.3	70.67	56.78	
Otter Tail, West																	
Loan Officers: <u>2</u>																	
	Ottertail, West	104	20	14	111	31	24	102	22	21	98	37	31	105.7	26.6	21.2	
	Wilkin	0	14	13		24	16		10	8		17	16		17.6	13.8	
		104	34	27	111	55	40	102	32	29	98	54	47	105.7	44.11	35	
Pennington																	
Loan Officers: <u>2</u>																	
	Pennington	102	22	21	100	21	16	105	10	10	112	25	22	102.3	20.1	18.0	
	Marshall, East	0	6	5		17	15		4	4		7	6		9.7	8.6	
		102	28	26	100	38	31	105	14	14	112	32	28	102.3	29.78	26.56	
Polk, East																	
Loan Officers: <u>1</u>																	
	Polk, East	80	39	22	84	19	12	83	20	20	83	9	7	82.3	30.3	20.4	
	Red Lake	0	4	3		3	1		1	1		9	7		3.1	2.0	
		80	43	25	84	22	13	83	21	21	83	18	14	82.33	33.44	22.44	
Polk, West																	
Loan Officers: <u>3</u>																	
	Polk, West	101	25	14	114	49	42	104	52	37	108	27	25	106.3	44.8	32.6	
		101	25	14	114	49	42	104	52	37	108	27	25	106.3	44.78	32.56	

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Headquarters Office		'07 FY			'06 FY			'05 FY			'04 FY			'05-'07 Avg.		
County		"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.
Redwood																
Loan Officers: <u>2</u>																
Redwood		111	8	9	116	14	12	107	20	14	112	16	13	111.3	14.9	12.7
Brown		0	9	7	11	9		8	7		6	4		10.3	8.4	
Cottonwood		0	18	17	12	9		18	14		8	7		18.0	15.2	
		111	35	33	116	37	30	107	46	35	112	30	24	111.3	43.22	36.33
Renville																
Loan Officers: <u>0.000</u>																
Renville		45	7	4	44	16	8	45	17	12	39	13	8	44.7	14.1	8.4
		45	7	4	44	16	8	45	17	12	39	13	8	44.67	14.11	8.444
Roseau																
Loan Officers: <u>1</u>																
Roseau		83	26	25	82	25	21	89	17	15	88	10	3	84.7	25.6	23.1
Lake of the Wood		0	4	0	4	2		0	0		0	0		3.1	0.7	
		83	30	25	82	29	23	89	17	15	88	10	3	84.67	28.67	23.78
Stearns																
Loan Officers: <u>3</u>																
Stearns		149	53	35	141	56	41	120	41	30	112	47	32	136.7	55.9	39.2
Anoka		0	2	2	1	1		1	0		0	3	1	1.6	1.2	
Hennepin		0	0	0	2	2	0	0	0		0	1	0	0.7	0.7	
Sherburne		0	1	1	2	1		3	3		3	2		2.1	1.8	
Mille Lacs		0	9	3	11	9		8	7		16	14		10.3	6.7	
Benton		0	8	7	15	8		6	5		3	3		10.6	7.4	
		149	73	48	141	87	62	120	59	45	112	73	52	136.7	81.11	57.00
Swift																
Loan Officers: <u>2</u>																
Swift		170	12	11	172	5	5	168	8	6	175	20	15	170.0	9.7	8.6
Big Stone		0	2	0	1	1		6	5		3	3		3.2	2.0	
Lac Qui Parle		0	10	6	16	12		20	13		16	11		16.4	11.0	
Chippewa		0	12	17	13	12		11	9		10	7		13.3	14.6	
		170	36	34	172	35	30	168	45	33	175	49	36	170	42.67	36.11
Wadena																
Loan Officers: <u>2</u>																
Wadena		106	18	11	94	14	11	97	15	14	94	10	9	99.0	17.7	13.2
Hubbard		0	5	2	0	0		0	0		0	0		2.2	0.9	
Ottertail, East		0	40	38	43	28		30	23		28	17		42.1	33.9	
		106	63	51	94	57	39	97	45	37	94	38	26	99	62	48.00

Guaranteed Borrowers Caseload as of June 30, 2007

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		"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	App.	Lns.	"B"	App.	Lns.
Aitkin															
Loan Officers: <u>1</u>															
	Aitkin	3	1	1	3	0	0	3	0	0	1	1	3.0	0.4	0.4
	Carlton	2	0	0	2	3	3	2	1	1	1	0	2.0	1.3	1.3
	Cass	8	2	1	8	4	3	8	3	1	3	1	8.0	3.2	1.8
	Cook	0	0	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Crow Wing	2	0	0	3	0	0	3	0	0	0	0	2.7	0.0	0.0
	Itasca	4	0	0	4	0	0	5	2	2	1	1	4.3	0.7	0.7
	Lake	0	0	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	St Louis, North	0	0	0	0	1	0	0	0	0	0	0	0.0	0.3	0.0
	St Louis, South	2	0	0	2	0	0	2	1	1	0	1	2.0	0.3	0.3
		21	3	2	22	8	6	23	7	5	6	4	22	6.333	4.556
Becker															
Loan Officers: <u>1</u>															
	Becker	18	8	5	22	4	4	26	11	10	10	14	22.0	8.6	6.9
	Mahnomen, Sout	10	1	1	10	4	4	8	3	3	0	0	9.3	2.8	2.8
		28	9	6	32	8	8	34	14	13	10	14	31.33	11.33	9.667
Blue Earth															
Loan Officers: <u>2</u>															
	Blue Earth	39	6	8	40	10	9	40	14	16	17	18	39.7	10.7	11.9
	Le Sueur	9	7	3	7	1	0	8	4	4	2	4	8.0	4.8	2.7
	Nicollet	30	7	6	34	5	4	35	7	6	6	6	33.0	7.1	6.0
	Scott	1	6	3	2	4	3	2	1	1	1	1	1.7	4.3	2.7
	Watonwan	38	8	10	39	16	13	35	14	13	5	3	37.3	13.6	13.1
		117	34	30	122	36	29	120	40	40	31	32	119.7	40.44	36.33
Clay															
Loan Officers: <u>2</u>															
	Clay	28	8	10	31	8	6	34	10	10	9	8	31.0	9.6	9.8
		28	8	10	31	8	6	34	10	10	9	8	31	9.556	9.778
Clearwater															
Loan Officers: <u>2</u>															
	Beltrami	16	14	14	14	12	12	11	8	7	0	2	13.7	12.9	12.6
	Clearwater	10	11	11	10	7	7	11	8	8	8	8	10.3	9.9	9.9
	Koochiching	3	0	0	3	0	0	3	0	0	0	0	3.0	0.0	0.0
		29	25	25	27	19	19	25	16	15	8	10	27	22.78	22.44
Douglas															
Loan Officers: <u>2</u>															
	Douglas	4	2	4	7	3	3	8	3	3	3	3	6.3	2.9	3.8
	Grant	12	6	5	12	15	11	12	4	4	0	0	12.0	9.0	7.2
	Pope	15	2	2	16	7	5	15	11	10	7	5	15.3	6.9	5.9
	Stevens	15	1	1	16	0	0	18	1	0	3	2	16.3	0.8	0.4
	Traverse	16	4	4	19	7	5	19	8	8	10	7	18.0	6.8	6.1
		62	15	16	70	32	24	72	27	25	23	17	68	26.33	23.44
Fillmore															
Loan Officers: <u>2</u>															
	Fillmore	40	14	13	39	14	11	42	7	7	11	11	40.3	13.2	11.8
	Houston	7	1	1	7	3	3	5	3	3	0	0	6.3	2.4	2.4
	Mower	35	3	2	38	10	10	41	5	5	9	8	38.0	6.3	5.9
		82	18	16	84	27	24	88	15	15	20	19	84.67	22	20.11

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Freeborn															
Loan Officers: <u>2</u>															
	Freeborn	30	6	8	31	11	10	38	11	12	10	8	33.0	10.0	10.9
	Rice	11	1	1	12	1	1	12	1	1	9	5	11.7	1.1	1.1
	Steele	16	3	3	16	2	2	18	2	2	4	4	16.7	2.7	2.7
	Waseca	7	2	2	9	0	0	10	4	3	2	3	8.7	2.2	1.9
		64	12	14	68	14	13	78	18	18	25	20	70	16	16.56
Kanabec															
Loan Officers: <u>1</u>															
	Chisago	0	0	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Isanti	1	0	0	2	0	0	2	0	0	0	0	1.7	0.0	0.0
	Kanabec	6	7	5	4	0	0	5	2	2	1	1	5.0	3.8	2.9
	Pine	6	0	0	7	4	3	10	4	3	6	2	7.7	2.7	2.0
		13	7	5	13	4	3	17	6	5	7	3	14.33	6.444	4.889
Kandiyohi															
Loan Officers: <u>1</u>															
	Kandiyohi	37	1	1	38	11	12	37	9	8	8	6	37.3	7.1	7.1
		37	1	1	38	11	12	37	9	8	8	6	37.33	7.111	7.111
Kittson															
Loan Officers: <u>2</u>															
	Kittson	53	18	16	55	40	36	56	17	17	19	18	54.7	27.0	24.8
		53	18	16	55	40	36	56	17	17	19	18	54.67	27	24.78
Lyon															
Loan Officers: <u>2</u>															
	Lincoln	12	4	4	13	9	5	12	16	8	14	3	12.3	10.1	6.1
	Lyon	28	13	10	30	16	7	31	12	12	18	9	29.7	15.1	10.8
	Yellow Medicine	33	3	5	43	13	10	41	17	10	13	5	39.0	11.3	8.9
		73	20	19	86	38	22	84	45	30	45	17	81	36.56	25.78
Marshall															
Loan Officers: <u>2</u>															
	Marshall, West	84	33	33	85	46	55	85	50	45	49	46	84.7	46.7	48.0
		84	33	33	85	46	55	85	50	45	49	46	84.67	46.67	48
Martin															
Loan Officers: <u>1</u>															
	Faribault	49	5	3	53	14	20	54	35	31	23	19	52.0	18.6	18.3
	Martin	28	1	1	31	6	8	33	8	10	17	10	30.7	5.1	6.4
		77	6	4	84	20	28	87	43	41	40	29	82.67	23.67	24.78
McLeod															
Loan Officers: <u>3</u>															
	Carver	18	1	2	18	7	7	16	3	3	9	8	17.3	3.8	4.2
	McLeod	36	5	7	35	21	13	35	13	16	15	12	35.3	13.6	12.8
	Sibley	44	12	10	41	12	11	48	11	12	17	13	44.3	13.0	12.1
		98	18	19	94	40	31	99	27	31	41	33	97	30.33	29.11
Meeker															
Loan Officers: <u>0.00001</u>															
	Meeker	27	10	4	30	7	13	26	16	15	8	8	27.7	12.1	11.1
	Wright	10	2	2	10	1	1	11	4	4	9	9	10.3	2.6	2.6
		37	12	6	40	8	14	37	20	19	17	17	38	14.67	13.67

Guaranteed Borrowers Caseload as of June 30, 2007

Headquarters Office	County	'07 FY			'06 FY			'05 FY			'04 FY		'05-'07 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	App.	Lns.	"B"	App.	Lns.
Morrison															
Loan Officers: <u>3</u>															
	Morrison	15	4	0	17	9	6	19	4	4	8	7	17.0	6.1	3.3
	Todd	19	0	1	20	3	2	23	9	8	20	11	20.7	4.0	3.8
		34	4	1	37	12	8	42	13	12	28	18	37.67	10.11	7.111
Nobles															
Loan Officers: <u>4</u>															
	Jackson	18	8	5	21	7	5	26	1	2	8	7	21.7	6.2	4.6
	Murray	48	4	4	58	7	6	68	11	11	10	12	58.0	7.8	7.4
	Nobles	30	10	9	32	14	14	40	13	11	3	3	34.0	13.4	12.3
	Pipestone	25	0	0	26	6	6	26	3	2	4	4	25.7	3.0	2.7
	Rock	26	5	3	28	8	7	38	7	10	13	9	30.7	7.2	7.0
		147	27	21	165	42	38	198	35	36	38	35	170	37.67	34
Norman															
Loan Officers: <u>1</u>															
	Mahnomen, Nort	10	8	6	10	3	4	11	6	5	5	5	10.3	6.6	5.7
	Norman	35	8	8	37	25	20	36	15	18	20	11	36.0	16.9	16.2
		45	16	14	47	28	24	47	21	23	25	16	46.33	23.44	21.89
Olmsted															
Loan Officers: <u>2</u>															
	Dakota	8	0	0	8	2	3	8	0	0	1	1	8.0	0.7	1.0
	Dodge	12	4	2	15	5	5	15	6	5	7	5	14.0	5.4	4.2
	Goodhue	36	9	8	36	14	12	37	17	14	12	12	36.3	14.3	12.2
	Olmsted	15	2	2	18	9	10	16	4	3	6	5	16.3	5.2	5.2
	Wabasha	19	3	3	19	6	6	16	3	1	8	6	18.0	4.3	3.7
	Washington	0	1	1	0	0	0	0	0	0	0	0	0.0	0.4	0.4
	Winona	16	10	10	16	6	8	19	8	4	9	7	17.0	9.1	8.4
		106	29	26	112	42	44	111	38	27	43	36	109.7	39.56	35.22
Otter Tail, West															
Loan Officers: <u>2</u>															
	Ottertail, West	24	5	4	28	12	12	26	13	14	6	7	26.0	10.6	10.4
	Wilkin	27	7	9	28	22	21	30	13	12	10	9	28.3	14.8	15.0
		51	12	13	56	34	33	56	26	26	16	16	54.33	25.33	25.44
Pennington															
Loan Officers: <u>2</u>															
	Marshall, East	11	3	3	12	3	3	14	3	3	2	2	12.3	3.3	3.3
	Pennington	13	7	7	14	2	2	15	11	10	6	6	14.0	7.4	7.1
		24	10	10	26	5	5	29	14	13	8	8	26.33	10.78	10.44
Polk, East															
Loan Officers: <u>1</u>															
	Polk, East	33	20	17	34	14	16	33	15	12	9	10	33.3	18.6	16.9
	Red Lake	12	9	9	10	2	1	17	4	4	3	3	13.0	6.0	5.7
		45	29	26	44	16	17	50	19	16	12	13	46.33	24.56	22.56
Polk, West															
Loan Officers: <u>3</u>															
	Polk, West	100	36	33	98	46	40	98	49	43	16	15	98.7	47.7	42.3
		100	36	33	98	46	40	98	49	43	16	15	98.67	47.67	42.33

Guaranteed Borrowers Caseload as of June 30, 2007

Headquarters Office	County	'07 FY			'06 FY			'05 FY			'04 FY		'05-'07 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	App.	Lns.	"B"	App.	Lns.
Redwood															
Loan Officers: <u>2</u>															
	Brown	32	4	5	36	9	8	35	6	5	5	3	34.3	6.8	6.6
	Cottonwood	27	10	5	31	0	0	37	7	6	5	5	31.7	6.8	4.2
	Redwood	55	19	16	55	8	7	61	24	20	33	28	57.0	19.1	16.1
		114	33	26	122	17	15	133	37	31	43	36	123	32.67	26.89
Renville															
Loan Officers: <u>0.0001</u>															
	Renville	50	13	13	52	14	13	54	12	10	18	15	52.0	14.4	13.4
		50	13	13	52	14	13	54	12	10	18	15	52	14.44	13.44
Roseau															
Loan Officers: <u>1</u>															
	Lake of the Wood	2	0	0	2	0	0	2	2	2	2	1	2.0	0.7	0.7
	Roseau	38	21	21	34	11	11	33	13	12	8	8	35.0	17.3	17.0
		40	21	21	36	11	11	35	15	14	10	9	37	18	17.67
Stearns															
Loan Officers: <u>3</u>															
	Anoka	0	0	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Benton	8	2	0	10	3	2	10	5	3	2	2	9.3	3.6	1.7
	Hennepin	0	0	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Mille Lacs	8	0	0	8	1	1	9	0	0	0	0	8.3	0.3	0.3
	Sherburne	1	0	0	1	0	0	1	0	0	0	0	1.0	0.0	0.0
	Stearns	42	7	10	42	17	16	39	13	14	12	9	41.0	13.1	14.4
		59	9	10	61	21	19	59	18	17	14	11	59.67	17	16.44
Swift															
Loan Officers: <u>2</u>															
	Big Stone	10	1	0	11	7	7	11	4	4	7	4	10.7	4.1	3.7
	Chippewa	51	5	4	55	10	12	57	20	14	18	16	54.3	12.2	10.4
	Lac Qui Parle	53	8	8	60	7	7	69	24	21	8	8	60.7	13.9	12.9
	Swift	32	3	3	37	5	5	40	7	6	13	14	36.3	5.3	5.0
		146	17	15	163	29	31	177	55	45	46	42	162	35.56	32
Wadena															
Loan Officers: <u>2</u>															
	Hubbard	1	1	1	1	0	0	1	0	0	0	0	1.0	0.4	0.4
	Ottertail, East	35	21	16	39	10	7	42	10	10	25	14	38.7	16.0	12.8
	Wadena	20	5	4	21	6	5	18	5	6	9	7	19.7	5.9	5.4
		56	27	21	61	16	12	61	15	16	34	21	59.33	22.33	18.67

Direct & Guaranteed Borrowers Caseload as of June 30, 2007

Headquarters Office	County	Direct '05-'07 Avg.			Guaranteed '05-'07 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.
Aitkin							
Loan Officers:	<u>1</u>						
	Aitkin	74.33	7.77	5.66	3.00	0.44	0.44
	Cass		4.66	3.11	8.00	3.22	1.77
	Crow Wing		8.11	5.77	2.67	0.00	0.00
	St Louis, North		1.44	0.66	0.00	0.33	0.00
	St Louis, South		4.11	3.33	2.00	0.33	0.33
	Lake		0.00	0.00	0.00	0.00	0.00
	Cook		0.00	0.00	0.00	0.00	0.00
	Carlton		7.66	5.77	2.00	1.33	1.33
	Itasca		5.00	1.88	4.33	0.66	0.66
	Office Total:	74.33	38.75	26.18	22.00	6.31	4.53
Becker							
Loan Officers:	<u>1</u>						
	Becker	84.33	39.77	26.22	22.00	8.55	6.88
	Mahnomen, Sout		8.11	6.88	9.33	2.77	2.77
	Office Total:	84.33	47.88	33.10	31.33	11.32	9.65
Blue Earth							
Loan Officers:	<u>2</u>						
	Blue Earth	77.00	6.44	4.77	39.67	10.66	11.88
	Watonwan		5.44	5.11	37.33	13.55	13.11
	Scott		2.11	1.77	1.67	4.33	2.66
	Nicollet		7.55	6.33	33.00	7.11	6.00
	Le Sueur		1.88	1.44	8.00	4.77	2.66
	Office Total:	77.00	23.42	19.42	119.67	40.42	36.31
Clay							
Loan Officers:	<u>2</u>						
	Clay	82.33	31.22	26.44	31.00	9.55	9.77
	Office Total:	82.33	31.22	26.44	31.00	9.55	9.77
Clearwater							
Loan Officers:	<u>2</u>						
	Clearwater	104.00	19.22	15.55	10.33	9.88	9.88
	Koochiching		2.66	2.00	3.00	0.00	0.00
	Beltrami		13.33	11.55	13.67	12.88	12.55
	Office Total:	104.00	35.21	29.10	27.00	22.76	22.43
Douglas							
Loan Officers:	<u>2</u>						
	Douglas	54.33	21.00	14.77	6.33	2.88	3.77
	Stevens	52.67	10.66	8.22	16.33	0.77	0.44
	Traverse		6.77	5.44	18.00	6.77	6.11
	Grant		14.44	15.88	12.00	9.00	7.22
	Pope		11.77	9.44	15.33	6.88	5.88
	Office Total:	107.00	64.64	53.75	68.00	26.30	23.42
Fillmore							
Loan Officers:	<u>2</u>						
	Fillmore	104.00	36.88	32.00	40.33	13.22	11.77
	Houston		3.77	4.66	6.33	2.44	2.44
	Mower		12.77	7.77	38.00	6.33	5.88
	Office Total:	104.00	53.42	44.43	84.67	21.99	20.09

Headquarters Office	County	Direct '05-'07 Avg.			Guaranteed '05-'07 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.
Freeborn							
Loan Officers:	<u>2</u>						
	Freeborn	80.33	22.44	20.11	33.00	10.00	10.88
	Steele		13.77	11.88	16.67	2.66	2.66
	Waseca		9.11	7.66	8.67	2.22	1.88
	Rice		3.00	3.22	11.67	1.11	1.11
	Office Total:	80.33	48.32	42.87	70.00	15.99	16.53
Kanabec							
Loan Officers:	<u>1</u>						
	Kanabec	55.00	8.22	4.11	5.00	3.77	2.88
	Isanti		1.77	1.11	1.67	0.00	0.00
	Pine		4.11	1.11	7.67	2.66	2.00
	Chisago		1.11	1.11	0.00	0.00	0.00
	Office Total:	55.00	15.21	7.44	14.33	6.43	4.88
Kandiyohi							
Loan Officers:	<u>1</u>						
	Kandiyohi	38.00	12.22	11.55	37.33	7.11	7.11
	Office Total:	38.00	12.22	11.55	37.33	7.11	7.11
Kittson							
Loan Officers:	<u>2</u>						
	Kittson	107.00	64.66	61.77	54.67	27.00	24.77
	Office Total:	107.00	64.66	61.77	54.67	27.00	24.77
Lyon							
Loan Officers:	<u>2</u>						
	Lyon	96.67	7.22	4.33	29.67	15.11	10.77
	Lincoln		14.77	11.88	12.33	10.11	6.11
	Yellow Medicine		9.00	5.88	39.00	11.33	8.88
	Office Total:	96.67	30.99	22.09	81.00	36.55	25.76
Marshall							
Loan Officers:	<u>2</u>						
	Marshall, West	147.67	51.33	46.11	84.67	46.66	48.00
	Office Total:	147.67	51.33	46.11	84.67	46.66	48.00
Martin							
Loan Officers:	<u>1</u>						
	Martin	89.00	15.11	13.44	30.67	5.11	6.44
	Faribault		20.77	16.00	52.00	18.55	18.33
	Office Total:	89.00	35.88	29.44	82.67	23.66	24.77
McLeod							
Loan Officers:	<u>3</u>						
	McLeod	115.33	18.44	14.00	35.33	13.55	12.77
	Sibley		37.44	29.00	44.33	13.00	12.11
	Carver		8.00	4.22	17.33	3.77	4.22
	Office Total:	115.33	63.88	47.22	97.00	30.32	29.10
Meeker							
Loan Officers:	<u>0.00001</u>						
	Meeker	65.00	13.66	11.00	27.67	12.11	11.11
	Wright		9.44	6.77	10.33	2.55	2.55
	Office Total:	65.00	23.10	17.77	38.00	14.66	13.66
Morrison							
Loan Officers:	<u>3</u>						
	Morrison	110.33	51.88	29.55	17.00	6.11	3.33
	Todd		84.44	52.66	20.67	4.00	3.77
	Office Total:	110.33	136.32	82.21	37.67	10.11	7.10

Headquarters Office	County	Direct '05-'07 Avg.			Guaranteed '05-'07 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.
Nobles							
Loan Officers:	<u>4</u>						
	Nobles	107.67	18.33	15.33	34.00	13.44	12.33
	Murray	22.00	18.55	12.66	58.00	7.77	7.44
	Jackson		15.22	12.00	21.67	6.22	4.55
	Rock		9.44	5.77	30.67	7.22	7.00
	Pipestone		11.66	9.00	25.67	3.00	2.66
	Office Total:	129.67	73.20	54.76	170.00	37.65	33.98
Norman							
Loan Officers:	<u>1</u>						
	Norman	105.00	11.22	7.33	36.00	16.88	16.22
	Mahnomen, North		10.11	7.77	10.33	6.55	5.66
	Office Total:	105.00	21.33	15.10	46.33	23.43	21.88
Olmsted							
Loan Officers:	<u>2</u>						
	Olmsted	103.33	13.00	9.00	16.33	5.22	5.22
	Wabasha		12.33	9.66	18.00	4.33	3.66
	Winona		20.00	17.00	17.00	9.11	8.44
	Dodge		13.22	11.88	14.00	5.44	4.22
	Dakota		2.44	1.44	8.00	0.66	1.00
	Goodhue		9.33	7.77	36.33	14.33	12.22
	Washington		0.33	0.00	0.00	0.44	0.44
	Office Total:	103.33	70.65	56.75	109.67	39.53	35.20
Otter Tail, West							
Loan Officers:	<u>2</u>						
	Ottertail, West	105.67	26.55	21.22	26.00	10.55	10.44
	Wilkin		17.55	13.77	28.33	14.77	15.00
	Office Total:	105.67	44.10	34.99	54.33	25.32	25.44
Pennington							
Loan Officers:	<u>2</u>						
	Pennington	102.33	20.11	18.00	14.00	7.44	7.11
	Marshall, East		9.66	8.55	12.33	3.33	3.33
	Office Total:	102.33	29.77	26.55	26.33	10.77	10.44
Polk, East							
Loan Officers:	<u>1</u>						
	Polk, East	82.33	30.33	20.44	33.33	18.55	16.88
	Red Lake		3.11	2.00	13.00	6.00	5.66
	Office Total:	82.33	33.44	22.44	46.33	24.55	22.54
Polk, West							
Loan Officers:	<u>3</u>						
	Polk, West	106.33	44.77	32.55	98.67	47.66	42.33
	Office Total:	106.33	44.77	32.55	98.67	47.66	42.33
Redwood							
Loan Officers:	<u>2</u>						
	Redwood	111.33	14.88	12.66	57.00	19.11	16.11
	Brown		10.33	8.44	34.33	6.77	6.55
	Cottonwood		18.00	15.22	31.67	6.77	4.22
	Office Total:	111.33	43.21	36.32	123.00	32.65	26.88
Renville							
Loan Officers:	<u>0.0001</u>						
	Renville	44.67	14.11	8.44	52.00	14.44	13.44
	Office Total:	44.67	14.11	8.44	52.00	14.44	13.44

Headquarters Office	County	Direct '05-'07 Avg.			Guaranteed '05-'07 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.
Roseau							
Loan Officers:	<u>1</u>						
	Roseau	84.67	25.55	23.11	35.00	17.33	17.00
	Lake of the Wood		3.11	0.66	2.00	0.66	0.66
	Office Total:	84.67	28.66	23.77	37.00	17.99	17.66
Stearns							
Loan Officers:	<u>3</u>						
	Stearns	136.67	55.88	39.22	41.00	13.11	14.44
	Anoka		1.55	1.22	0.00	0.00	0.00
	Mille Lacs		10.33	6.66	8.33	0.33	0.33
	Sherburne		2.11	1.77	1.00	0.00	0.00
	Benton		10.55	7.44	9.33	3.55	1.66
	Hennepin		0.66	0.66	0.00	0.00	0.00
	Office Total:	136.67	81.08	56.97	59.67	16.99	16.43
Swift							
Loan Officers:	<u>2</u>						
	Swift	170.00	9.66	8.55	36.33	5.33	5.00
	Big Stone		3.22	2.00	10.67	4.11	3.66
	Lac Qui Parle		16.44	11.00	60.67	13.88	12.88
	Chippewa		13.33	14.55	54.33	12.22	10.44
	Office Total:	170.00	42.65	36.10	162.00	35.54	31.98
Wadena							
Loan Officers:	<u>2</u>						
	Wadena	99.00	17.66	13.22	19.67	5.88	5.44
	Hubbard		2.22	0.88	1.00	0.44	0.44
	Ottertail, East		42.11	33.88	38.67	16.00	12.77
	Office Total:	99.00	61.99	47.98	59.33	22.32	18.65

Weighted Caseload by Borrowers FY 05-07 as of June 30, 2007

Office	Borrowers	Applications	Loans	Loan Officers
1 Swift	251.00	60.42	52.09	2.0
2 Nobles	214.67	92.03	71.75	4.0
3 Marshall	190.00	74.66	70.11	2.0
4 Redwood	172.83	59.54	49.76	2.0
5 Stearns	166.50	89.58	65.19	3.0
6 McLeod	163.83	79.04	61.77	3.0
7 Olmsted	158.17	90.42	74.35	2.0
8 Polk, West	155.67	68.60	53.72	3.0
9 Fillmore	146.33	64.42	54.48	2.0
10 Douglas	141.00	77.79	65.46	2.0
11 Lyon	137.17	49.27	34.97	2.0
12 Blue Earth	136.83	43.63	37.58	2.0
13 Kittson	134.33	78.16	74.16	2.0
14 Otter Tail, West	132.83	56.76	47.71	2.0
15 Martin	130.33	47.71	41.83	1.0
16 Morrison	129.17	141.38	85.76	3.0
17 Wadena	128.67	73.15	57.31	2.0
18 Norman	128.17	33.05	26.04	1.0
19 Clearwater	117.50	46.59	40.32	2.0
20 Pennington	115.50	35.16	31.77	2.0
21 Freeborn	115.33	56.32	51.14	2.0
22 Polk, East	105.50	45.72	33.71	1.0
23 Roseau	103.17	37.66	32.60	1.0
24 Becker	100.00	53.54	37.93	1.0
25 Clay	97.83	36.00	31.33	2.0
26 Aitkin	85.33	41.91	28.45	1.0
27 Meeker	84.00	30.43	24.60	0.0
28 Renville	70.67	21.33	15.16	0.0
29 Kanabec	62.17	18.43	9.88	1.0
30 Kandiyohi	56.67	15.78	15.11	1.0

Notes:

1. The weighted number is an average of the numbers for fiscal year 2005-2007. Direct activity is weighted 1 and guaranteed activity is weighted 1/2.
2. The number of loan officers is as shown in the Farm Business Plan which indicates where the loan officers are headquartered. This does not necessarily indicate where the loan officials are doing work due to work sharing. The number of loan officers has not been used as a calculation factor in the weighting or in the sorted listing.

Weighted Caseload by Applications FY 05-07 as of June 30, 2007

Office	Borrowers	Applications	Loans	Loan Officers
1 Morrison	129.17	141.38	85.76	3.0
2 Nobles	214.67	92.03	71.75	4.0
3 Olmsted	158.17	90.42	74.35	2.0
4 Stearns	166.50	89.58	65.19	3.0
5 McLeod	163.83	79.04	61.77	3.0
6 Kittson	134.33	78.16	74.16	2.0
7 Douglas	141.00	77.79	65.46	2.0
8 Marshall	190.00	74.66	70.11	2.0
9 Wadena	128.67	73.15	57.31	2.0
10 Polk, West	155.67	68.60	53.72	3.0
11 Fillmore	146.33	64.42	54.48	2.0
12 Swift	251.00	60.42	52.09	2.0
13 Redwood	172.83	59.54	49.76	2.0
14 Otter Tail, West	132.83	56.76	47.71	2.0
15 Freeborn	115.33	56.32	51.14	2.0
16 Becker	100.00	53.54	37.93	1.0
17 Lyon	137.17	49.27	34.97	2.0
18 Martin	130.33	47.71	41.83	1.0
19 Clearwater	117.50	46.59	40.32	2.0
20 Polk, East	105.50	45.72	33.71	1.0
21 Blue Earth	136.83	43.63	37.58	2.0
22 Aitkin	85.33	41.91	28.45	1.0
23 Roseau	103.17	37.66	32.60	1.0
24 Clay	97.83	36.00	31.33	2.0
25 Pennington	115.50	35.16	31.77	2.0
26 Norman	128.17	33.05	26.04	1.0
27 Meeker	84.00	30.43	24.60	0.0
28 Renville	70.67	21.33	15.16	0.0
29 Kanabec	62.17	18.43	9.88	1.0
30 Kandiyohi	56.67	15.78	15.11	1.0

Notes:

1. The weighted number is an average of the numbers for fiscal year 2005-2007. Direct activity is weighted 1 and guaranteed activity is weighted 1/2.
2. The number of loan officers is as shown in the Farm Business Plan which indicates where the loan officers are headquartered. This does not necessarily indicate where the loan officials are doing work due to work sharing. The number of loan officers has not been used as a calculation factor in the weighting or in the sorted listing.

Weighted Caseload by Loans FY 05-07 as of June 30, 2007

Office	Borrowers	Applications	Loans	Loan Officers
1 Morrison	129.17	141.38	85.76	3.0
2 Olmsted	158.17	90.42	74.35	2.0
3 Kittson	134.33	78.16	74.16	2.0
4 Nobles	214.67	92.03	71.75	4.0
5 Marshall	190.00	74.66	70.11	2.0
6 Douglas	141.00	77.79	65.46	2.0
7 Stearns	166.50	89.58	65.19	3.0
8 McLeod	163.83	79.04	61.77	3.0
9 Wadena	128.67	73.15	57.31	2.0
10 Fillmore	146.33	64.42	54.48	2.0
11 Polk, West	155.67	68.60	53.72	3.0
12 Swift	251.00	60.42	52.09	2.0
13 Freeborn	115.33	56.32	51.14	2.0
14 Redwood	172.83	59.54	49.76	2.0
15 Otter Tail, West	132.83	56.76	47.71	2.0
16 Martin	130.33	47.71	41.83	1.0
17 Clearwater	117.50	46.59	40.32	2.0
18 Becker	100.00	53.54	37.93	1.0
19 Blue Earth	136.83	43.63	37.58	2.0
20 Lyon	137.17	49.27	34.97	2.0
21 Polk, East	105.50	45.72	33.71	1.0
22 Roseau	103.17	37.66	32.60	1.0
23 Pennington	115.50	35.16	31.77	2.0
24 Clay	97.83	36.00	31.33	2.0
25 Aitkin	85.33	41.91	28.45	1.0
26 Norman	128.17	33.05	26.04	1.0
27 Meeker	84.00	30.43	24.60	0.0
28 Renville	70.67	21.33	15.16	0.0
29 Kandiyohi	56.67	15.78	15.11	1.0
30 Kanabec	62.17	18.43	9.88	1.0

Notes:

1. The weighted number is an average of the numbers for fiscal year 2005-2007. Direct activity is weighted 1 and guaranteed activity is weighted 1/2.
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