

Direct Borrowers Caseload as of Sept 30, 2008

Headquarters Office	County	'08 FY			'07 FY			'06 FY			'06-'08 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.
Aitkin - Aitkin													
Loan Officers: <u>2</u>													
	Aitkin	88	9	5	77	7	6	77	6	5	80.7	7.3	5.3
	Lake	0	0		0	0		0	0		0.0	0.0	
	Cook	0	0		0	0		0	0		0.0	0.0	
	Cass	13	10		3	1		3	1		6.3	4.0	
	St Louis, South	12	10		4	3		5	4		7.0	5.7	
	Carlton	13	6		6	4		12	9		10.3	6.3	
	Itasca	3	3		6	2		2	1		3.7	2.0	
	Crow Wing	11	9		10	7		6	4		9.0	6.7	
	St Louis, North	2	2		1	0		2	1		1.7	1.0	
		88	63	45	77	37	23	77	36	25	80.7	45.3	31
Becker - Detroit Lakes													
Loan Officers: <u>1</u>													
	Becker	94	78	40	86	46	29	84	36	20	88.0	53.3	29.7
	Mahnomen, Sout	13	9		10	8		7	6		10.0	7.7	
		94	91	49	86	56	37	84	43	26	88	63.3	37.33
Blue Earth - Mankato													
Loan Officers: <u>2</u>													
	Blue Earth	89	17	14	75	4	4	78	9	6	80.7	10.0	8.0
	Watonwan	8	7		4	4		6	5		6.0	5.3	
	Scott	1	1		1	1		3	3		1.7	1.7	
	Le Sueur	6	4		2	1		2	2		3.3	2.3	
	Nicollet	7	7		5	3		5	4		5.7	4.7	
		89	39	33	75	16	13	78	25	20	80.7	26.7	22
Clay - Moorhead													
Loan Officers: <u>3</u>													
	Clay	77	28	25	83	35	31	83	20	20	81.0	27.7	25.3
		77	28	25	83	35	31	83	20	20	81	27.7	25.33
Clearwater - Bagley													
Loan Officers: <u>1</u>													
	Clearwater	99	28	24	101	20	14	105	12	12	101.7	20.0	16.7
	Beltrami	17	9		9	11		17	15		14.3	11.7	
	Koochiching	3	3		3	3		2	0		2.7	2.0	
		99	48	36	101	32	28	105	31	27	102	37	30.33
Douglas - Alexandria													
Loan Officers: <u>2</u>													
	Douglas	97	28	9	55	21	16	55	17	9	69.0	22.0	11.3
	Stevens	15	12		54	9	8	54	8	7	10.7	9.0	
	Traverse	13	5		4	4		6	6		7.7	5.0	
	Grant	8	3		4	11		16	13		9.3	9.0	
	Pope	9	4		7	7		11	9		9.0	6.7	
		97	73	33	109	45	46	109	58	44	69	58.7	41
Fillmore - Preston													
Loan Officers: <u>2</u>													
	Fillmore	102	32	19	109	32	30	108	41	35	106.3	35.0	28.0
	Houston	4	1		1	3		5	5		3.3	3.0	
	Mower	9	6		10	4		15	9		11.3	6.3	
		102	45	26	109	43	37	108	61	49	106	49.7	37.33

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		"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.
Freeborn - Albert Lea													
Loan Officers: <u>2</u>													
	Freeborn	80	14	11	76	16	13	84	25	23	80.0	18.3	15.7
	Waseca	10	7		7	6		7	6		8.0	6.3	
	Rice	4	3		0	2		7	5		3.7	3.3	
	Steele	11	11		10	8		15	14		12.0	11.0	
		80	39	32	76	33	29	84	54	48	80	42	36.33
Kanabec - Mora													
Loan Officers: <u>1</u>													
	Kanabec	79	5	4	55	5	4	56	4	2	63.3	4.7	3.3
	Washington	0	0		0	0		1	0		0.3	0.0	
	Anoka	2	1		2	2		1	1		1.7	1.3	
	Pine	16	13		4	1		5	2		8.3	5.3	
	Chisago	3	3		1	1		2	2		2.0	2.0	
	Isanti	3	3		1	1		3	2		2.3	2.0	
	Mille Lacs	11	10		9	3		11	9		10.3	7.3	
		79	40	34	55	22	12	56	27	18	63.3	29.7	21.33
Kittson - Hallock													
Loan Officers: <u>2</u>													
	Kittson	111	63	49	121	69	64	111	84	82	114.3	72.0	65.0
		111	63	49	121	69	64	111	84	82	114	72	65
Lyon - Marshall													
Loan Officers: <u>2</u>													
	Lyon	84	6	5	93	5	3	100	8	5	92.3	6.3	4.3
	Lincoln	12	11		7	8		16	9		11.7	9.3	
	Yellow Medicine	11	11		6	2		12	10		9.7	7.7	
		84	29	27	93	18	13	100	36	24	92.3	27.7	21.33
Marshall - Warren													
Loan Officers: <u>1</u>													
	Marshall, West	144	33	28	155	30	31	149	80	65	149.3	47.7	41.3
		144	33	28	155	30	31	149	80	65	149	47.7	41.33
Martin - Fairmont													
Loan Officers: <u>1</u>													
	Martin	94	27	24	90	10	13	88	14	8	90.7	17.0	15.0
	Faribault	24	17		16	18		24	10		21.3	15.0	
		94	51	41	90	26	31	88	38	18	90.7	38.3	30
McLeod - Glencoe													
Loan Officers: <u>2</u>													
	McLeod	120	17	9	116	4	6	115	21	10	117.0	14.0	8.3
	Sibley	34	26		28	21		37	27		33.0	24.7	
	Carver	8	7		3	2		14	6		8.3	5.0	
		120	59	42	116	35	29	115	72	43	117	55.3	38
Meeker - Litchfield													
Loan Officers: <u>2</u>													
	Meeker	105	16	11	66	12	9	65	10	8	78.7	12.7	9.3
	Kandiyohi	16	15		42	8	11	38	18	17	14.0	14.3	
	Hennepin	0	0		0	0		2	2		0.7	0.7	
	Wright	8	7		10	7		10	7		9.3	7.0	
		105	40	33	108	30	27	103	40	34	78.7	36.7	31.33
Morrison - Little Falls													
Loan Officers: <u>2</u>													
	Morrison	121	49	21	124	35	23	117	58	28	120.7	47.3	24.0
	Todd	100	56		67	45		98	57		88.3	52.7	
		121	149	77	124	102	68	117	156	85	121	136	76.67

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		"B"	App. Lns.	"B"	App. Lns.	"B"	App. Lns.	"B"	App. Lns.				
Nobles - Worthington													
Loan Officers: <u>4</u>													
	Murray	19	15	23	15	0	16	12	19.3	14.0			
	Nobles	187	31	24	137	15	15	134	20	14	152.7	22.0	17.7
	Cottonwood	16	15		18	17		12	9		15.3	13.7	
	Pipestone	18	11		12	9		11	9		13.7	9.7	
	Jackson	24	18		14	12		10	8		16.0	12.7	
	Rock	16	14		7	4		15	9		12.7	9.0	
		187	124	97	137	89	72	134	84	61	153	99	76.67
Norman - Ada													
Loan Officers: <u>1</u>													
	Norman	94	20	15	100	11	6	103	7	4	99.0	12.7	8.3
	Mahnomen, North	2	2		7	7		8	6		5.7	5.0	
		94	22	17	100	18	13	103	15	10	99	18.3	13.33
Olmsted - Rochester													
Loan Officers: <u>2</u>													
	Olmsted	116	19	10	110	9	6	104	9	9	110.0	12.3	8.3
	Ramsey	0	0		0	0		0	0		0.0	0.0	
	Dakota	2	1		1	1		3	0		2.0	0.7	
	Goodhue	33	23		9	10		9	5		17.0	12.7	
	Dodge	8	2		11	11		17	15		12.0	9.3	
	Winona	27	21		12	9		20	19		19.7	16.3	
	Wabasha	19	15		12	9		13	10		14.7	11.3	
		116	108	72	110	54	46	104	71	58	110	77.7	58.67
Otter Tail, West - Fergus													
Loan Officers: <u>2</u>													
	Ottertail, West	91	29	24	104	20	14	111	31	24	102.0	26.7	20.7
	Wilkin	15	14		14	13		24	16		17.7	14.3	
		91	44	38	104	34	27	111	55	40	102	44.3	35
Pennington - Thief River													
Loan Officers: <u>1</u>													
	Pennington	95	21	18	102	22	21	100	21	16	99.0	21.3	18.3
	Marshall, East	10	9		6	5		17	15		11.0	9.7	
		95	31	27	102	28	26	100	38	31	99	32.3	28
Polk, East - McIntosh													
Loan Officers: <u>2</u>													
	Polk, East	69	23	21	80	39	22	84	19	12	77.7	27.0	18.3
	Red Lake	2	2		4	3		3	1		3.0	2.0	
		69	25	23	80	43	25	84	22	13	77.7	30	20.33
Polk, West - Crookston													
Loan Officers: <u>2</u>													
	Polk, West	82	21	17	101	25	14	114	49	42	99.0	31.7	24.3
		82	21	17	101	25	14	114	49	42	99	31.7	24.33
Redwood - Redwood Fall													
Loan Officers: <u>3</u>													
	Redwood	106	13	9	111	8	9	116	14	12	111.0	11.7	10.0
	Renville	16	13		45	7	4	44	16	8	13.0	8.3	
	Brown	13	11		9	7		11	9		11.0	9.0	
		106	42	33	156	24	20	160	41	29	111	35.7	27.33
Roseau - Roseau													
Loan Officers: <u>2</u>													
	Roseau	92	67	49	83	26	25	82	25	21	85.7	39.3	31.7
	Lake of the Wood	7	3		4	0		4	2		5.0	1.7	
		92	74	52	83	30	25	82	29	23	85.7	44.3	33.33

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Stearns - Waite Park													
Loan Officers: <u>4</u>													
	Stearns	132	54	44	149	53	35	141	56	41	140.7	54.3	40.0
	Benton	20	15		8	7		15	8		14.3	10.0	
	Sherburne	1	1		1	1		2	1		1.3	1.0	
		132	75	60	149	62	43	141	73	50	141	70	51
Swift - Benson													
Loan Officers: <u>3</u>													
	Swift	146	20	13	170	12	11	172	5	5	162.7	12.3	9.7
	Chippewa	6	5		12	17		13	12		10.3	11.3	
	Big Stone	8	3		2	0		1	1		3.7	1.3	
	Lac Qui Parle	8	6		10	6		16	12		11.3	8.0	
		146	42	27	170	36	34	172	35	30	163	37.7	30.33
Wadena - Wadena													
Loan Officers: <u>2</u>													
	Wadena	105	35	23	106	18	11	94	14	11	101.7	22.3	15.0
	Ottertail, East	42	22		40	38		43	28		41.7	29.3	
	Hubbard	4	4		5	2		0	0		3.0	2.0	
		105	81	49	106	63	51	94	57	39	102	67	46.33

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		"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.
Aitkin - Aitkin													
Loan Officers: <u>2</u>													
	Aitkin	2	0	0	3	1	1	3	0	0	2.7	0.3	0.3
	Carlton	4	6	2	2	0	0	2	3	3	2.7	3.0	1.7
	Cass	9	4	4	8	2	1	8	4	3	8.3	3.3	2.7
	Cook	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Crow Wing	2	0	0	2	0	0	3	0	0	2.3	0.0	0.0
	Itasca	4	0	0	4	0	0	4	0	0	4.0	0.0	0.0
	Lake	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	St Louis, North	0	0	0	0	0	0	0	1	0	0.0	0.3	0.0
	St Louis, South	1	0	0	2	0	0	2	0	0	1.7	0.0	0.0
		22	10	6	21	3	2	22	8	6	21.7	7	4.67
Becker - Detroit Lakes													
Loan Officers: <u>1</u>													
	Becker	16	9	6	18	8	5	22	4	4	18.7	7.0	5.0
	Mahnomen, Sout	10	11	6	10	1	1	10	4	4	10.0	5.3	3.7
		26	20	12	28	9	6	32	8	8	28.7	12.3	8.67
Blue Earth - Mankato													
Loan Officers: <u>2</u>													
	Blue Earth	39	9	8	39	6	8	40	10	9	39.3	8.3	8.3
	Le Sueur	10	6	5	9	7	3	7	1	0	8.7	4.7	2.7
	Nicollet	27	4	3	30	7	6	34	5	4	30.3	5.3	4.3
	Scott	2	4	2	1	6	3	2	4	3	1.7	4.7	2.7
	Watonwan	39	14	7	38	8	10	39	16	13	38.7	12.7	10.0
		117	37	25	117	34	30	122	36	29	119	35.7	28
Clay - Moorhead													
Loan Officers: <u>3</u>													
	Clay	23	2	2	28	8	10	31	8	6	27.3	6.0	6.0
		23	2	2	28	8	10	31	8	6	27.3	6	6
Clearwater - Bagley													
Loan Officers: <u>1</u>													
	Beltrami	16	13	11	16	14	14	14	12	12	15.3	13.0	12.3
	Clearwater	11	5	5	10	11	11	10	7	7	10.3	7.7	7.7
	Koochiching	3	0	0	3	0	0	3	0	0	3.0	0.0	0.0
		30	18	16	29	25	25	27	19	19	28.7	20.7	20
Douglas - Alexandria													
Loan Officers: <u>2</u>													
	Douglas	4	1	0	4	2	4	7	3	3	5.0	2.0	2.3
	Grant	14	14	13	12	6	5	12	15	11	12.7	11.7	9.7
	Pope	9	6	2	15	2	2	16	7	5	13.3	5.0	3.0
	Stevens	10	5	1	15	1	1	16	0	0	13.7	2.0	0.7
	Traverse	13	0	0	16	4	4	19	7	5	16.0	3.7	3.0
		50	26	16	62	15	16	70	32	24	60.7	24.3	18.7
Fillmore - Preston													
Loan Officers: <u>2</u>													
	Fillmore	37	4	3	40	14	13	39	14	11	38.7	10.7	9.0
	Houston	7	4	3	7	1	1	7	3	3	7.0	2.7	2.3
	Mower	30	5	3	35	3	2	38	10	10	34.3	6.0	5.0
		74	13	9	82	18	16	84	27	24	80	19.3	16.3

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Freeborn - Albert Lea													
Loan Officers: <u>2</u>													
	Freeborn	27	1	1	30	6	8	31	11	10	29.3	6.0	6.3
	Rice	10	2	2	11	1	1	12	1	1	11.0	1.3	1.3
	Steele	15	0	0	16	3	3	16	2	2	15.7	1.7	1.7
	Waseca	8	2	1	7	2	2	9	0	0	8.0	1.3	1.0
		60	5	4	64	12	14	68	14	13	64	10.3	10.3
Kanabec - Mora													
Loan Officers: <u>1</u>													
	Anoka	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Chisago	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Isanti	3	2	2	1	0	0	2	0	0	2.0	0.7	0.7
	Kanabec	4	0	0	6	7	5	4	0	0	4.7	2.3	1.7
	Mille Lacs	6	1	1	8	0	0	8	1	1	7.3	0.7	0.7
	Pine	6	2	2	6	0	0	7	4	3	6.3	2.0	1.7
	Washington	0	1	1	0	1	1	0	0	0	0.0	0.7	0.7
		19	6	6	21	8	6	21	5	4	20.3	6.33	5.33
Kittson - Hallock													
Loan Officers: <u>2</u>													
	Kittson	66	68	35	53	18	16	55	40	36	58.0	42.0	29.0
		66	68	35	53	18	16	55	40	36	58	42	29
Lyon - Marshall													
Loan Officers: <u>2</u>													
	Lincoln	9	3	3	12	4	4	13	9	5	11.3	5.3	4.0
	Lyon	24	6	4	28	13	10	30	16	7	27.3	11.7	7.0
	Yellow Medicine	36	24	15	33	3	5	43	13	10	37.3	13.3	10.0
		69	33	22	73	20	19	86	38	22	76	30.3	21
Marshall - Warren													
Loan Officers: <u>1</u>													
	Marshall, West	71	14	13	84	33	33	85	46	55	80.0	31.0	33.7
		71	14	13	84	33	33	85	46	55	80	31	33.7
Martin - Fairmont													
Loan Officers: <u>1</u>													
	Faribault	48	10	10	49	5	3	53	14	20	50.0	9.7	11.0
	Martin	23	5	5	28	1	1	31	6	8	27.3	4.0	4.7
		71	15	15	77	6	4	84	20	28	77.3	13.7	15.7
McLeod - Glencoe													
Loan Officers: <u>2</u>													
	Carver	13	2	0	18	1	2	18	7	7	16.3	3.3	3.0
	McLeod	35	7	6	36	5	7	35	21	13	35.3	11.0	8.7
	Sibley	43	7	6	44	12	10	41	12	11	42.7	10.3	9.0
		91	16	12	98	18	19	94	40	31	94.3	24.7	20.7
Meeker - Litchfield													
Loan Officers: <u>2</u>													
	Hennepin	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Kandiyohi	36	13	10	37	1	1	38	11	12	37.0	8.3	7.7
	Meeker	29	6	4	27	10	4	30	7	13	28.7	7.7	7.0
	Wright	8	2	1	10	2	2	10	1	1	9.3	1.7	1.3
		73	21	15	74	13	7	78	19	26	75	17.7	16
Morrison - Little Falls													
Loan Officers: <u>2</u>													
	Morrison	13	3	1	15	4	0	17	9	6	15.0	5.3	2.3
	Todd	21	12	10	19	0	1	20	3	2	20.0	5.0	4.3
		34	15	11	34	4	1	37	12	8	35	10.3	6.67

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Nobles - Worthington													
Loan Officers: <u>4</u>													
	Cottonwood	23	6	4	27	10	5	31	0	0	27.0	5.3	3.0
	Jackson	16	6	4	18	8	5	21	7	5	18.3	7.0	4.7
	Murray	41	8	7	48	4	4	58	7	6	49.0	6.3	5.7
	Nobles	24	6	4	30	10	9	32	14	14	28.7	10.0	9.0
	Pipestone	23	1	1	25	0	0	26	6	6	24.7	2.3	2.3
	Rock	22	3	1	26	5	3	28	8	7	25.3	5.3	3.7
		149	30	21	174	37	26	196	42	38	173	36.3	28.3
Norman - Ada													
Loan Officers: <u>1</u>													
	Mahnomen, Nort	12	19	12	10	8	6	10	3	4	10.7	10.0	7.3
	Norman	32	21	21	35	8	8	37	25	20	34.7	18.0	16.3
		44	40	33	45	16	14	47	28	24	45.3	28	23.7
Olmsted - Rochester													
Loan Officers: <u>2</u>													
	Dakota	7	1	1	8	0	0	8	2	3	7.7	1.0	1.3
	Dodge	13	3	5	12	4	2	15	5	5	13.3	4.0	4.0
	Goodhue	35	7	6	36	9	8	36	14	12	35.7	10.0	8.7
	Olmsted	14	4	3	15	2	2	18	9	10	15.7	5.0	5.0
	Ramsey	0	0	0	0	0	0	0	0	0	0.0	0.0	0.0
	Wabasha	20	5	4	19	3	3	19	6	6	19.3	4.7	4.3
	Winona	18	12	8	16	10	10	16	6	8	16.7	9.3	8.7
		107	32	27	106	28	25	112	42	44	108	34	32
Otter Tail, West - Fergus													
Loan Officers: <u>2</u>													
	Ottertail, West	21	3	3	24	5	4	28	12	12	24.3	6.7	6.3
	Wilkin	26	10	10	27	7	9	28	22	21	27.0	13.0	13.3
		47	13	13	51	12	13	56	34	33	51.3	19.7	19.7
Pennington - Thief River													
Loan Officers: <u>1</u>													
	Marshall, East	9	2	2	11	3	3	12	3	3	10.7	2.7	2.7
	Pennington	13	1	1	13	7	7	14	2	2	13.3	3.3	3.3
		22	3	3	24	10	10	26	5	5	24	6	6
Polk, East - McIntosh													
Loan Officers: <u>2</u>													
	Polk, East	32	18	14	33	20	17	34	14	16	33.0	17.3	15.7
	Red Lake	13	3	1	12	9	9	10	2	1	11.7	4.7	3.7
		45	21	15	45	29	26	44	16	17	44.7	22	19.3
Polk, West - Crookston													
Loan Officers: <u>2</u>													
	Polk, West	90	36	27	100	36	33	98	46	40	96.0	39.3	33.3
		90	36	27	100	36	33	98	46	40	96	39.3	33.3
Redwood - Redwood Fall													
Loan Officers: <u>3</u>													
	Brown	28	3	2	32	4	5	36	9	8	32.0	5.3	5.0
	Redwood	55	19	18	55	19	16	55	8	7	55.0	15.3	13.7
	Renville	48	13	11	50	13	13	52	14	13	50.0	13.3	12.3
		131	35	31	137	36	34	143	31	28	137	34	31
Roseau - Roseau													
Loan Officers: <u>2</u>													
	Lake of the Woo	1	0	0	2	0	0	2	0	0	1.7	0.0	0.0
	Roseau	38	17	17	38	21	21	34	11	11	36.7	16.3	16.3
		39	17	17	40	21	21	36	11	11	38.3	16.3	16.3

Guaranteed Borrowers Caseload as of Sept 30, 2008

Headquarters Office	County	'08 FY			'07 FY			'06 FY			'06-'08 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.	"B"	App.	Lns.
Stearns - Waite Park													
Loan Officers: <u>4</u>													
	Benton	6	2	2	8	2	0	10	3	2	8.0	2.3	1.3
	Sherburne	2	1	1	1	0	0	1	0	0	1.3	0.3	0.3
	Stearns	43	10	10	42	7	10	42	17	16	42.3	11.3	12.0
		51	13	13	51	9	10	53	20	18	51.7	14	13.7
Swift - Benson													
Loan Officers: <u>3</u>													
	Big Stone	7	1	1	10	1	0	11	7	7	9.3	3.0	2.7
	Chippewa	50	7	3	51	5	4	55	10	12	52.0	7.3	6.3
	Lac Qui Parle	48	11	9	53	8	8	60	7	7	53.7	8.7	8.0
	Swift	29	12	8	32	3	3	37	5	5	32.7	6.7	5.3
		134	31	21	146	17	15	163	29	31	148	25.7	22.3
Wadena - Wadena													
Loan Officers: <u>2</u>													
	Hubbard	2	2	1	1	1	1	1	0	0	1.3	1.0	0.7
	Ottertail, East	35	16	9	35	21	16	39	10	7	36.3	15.7	10.7
	Wadena	22	19	10	20	5	4	21	6	5	21.0	10.0	6.3
		59	37	20	56	27	21	61	16	12	58.7	26.7	17.7

Direct & Guaranteed Borrowers Caseload as of Sept 30, 2008

Headquarters Office	County	Direct '06-'08 Avg.			Guaranteed '06-'08 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.
Aitkin - Aitkin							
Loan Officers:	<u>2</u>						
	Aitkin	78.00	7.33	5.33	2.67	0.33	0.33
	Lake		0.00	0.00	0.00	0.00	0.00
	Cass		6.33	4.00	8.33	3.33	2.67
	St Louis, South		7.00	5.67	1.67	0.00	0.00
	Cook		0.00	0.00	0.00	0.00	0.00
	Carlton		10.33	6.33	2.67	3.00	1.67
	Itasca		3.67	2.00	4.00	0.00	0.00
	Crow Wing		9.00	6.67	2.33	0.00	0.00
	St Louis, North		1.67	1.00	0.00	0.33	0.00
	Office Total:	78.00	45.33	31.00	21.67	7.00	4.67
Becker - Detroit Lakes							
Loan Officers:	<u>1</u>						
	Becker	87.67	53.33	29.67	18.67	7.00	5.00
	Mahnomen, Sout		10.00	7.67	10.00	5.33	3.67
	Office Total:	87.67	63.33	37.33	28.67	12.33	8.67
Blue Earth - Mankato							
Loan Officers:	<u>2</u>						
	Blue Earth	80.67	10.00	8.00	39.33	8.33	8.33
	Watonwan		6.00	5.33	38.67	12.67	10.00
	Scott		1.67	1.67	1.67	4.67	2.67
	Le Sueur		3.33	2.33	8.67	4.67	2.67
	Nicollet		5.67	4.67	30.33	5.33	4.33
	Office Total:	80.67	26.67	22.00	118.67	35.67	28.00
Clay - Moorhead							
Loan Officers:	<u>3</u>						
	Clay	80.33	27.67	25.33	27.33	6.00	6.00
	Office Total:	80.33	27.67	25.33	27.33	6.00	6.00
Clearwater - Bagley							
Loan Officers:	<u>1</u>						
	Clearwater	102.00	20.00	16.67	10.33	7.67	7.67
	Beltrami		14.33	11.67	15.33	13.00	12.33
	Koochiching		2.67	2.00	3.00	0.00	0.00
	Office Total:	102.00	37.00	30.33	28.67	20.67	20.00
Douglas - Alexandria							
Loan Officers:	<u>2</u>						
	Douglas	68.33	22.00	11.33	5.00	2.00	2.33
	Traverse		7.67	5.00	16.00	3.67	3.00
	Stevens		10.67	9.00	13.67	2.00	0.67
	Grant		9.33	9.00	12.67	11.67	9.67
	Pope		9.00	6.67	13.33	5.00	3.00
	Office Total:	68.33	58.67	41.00	60.67	24.33	18.67
Fillmore - Preston							
Loan Officers:	<u>2</u>						
	Fillmore	102.00	35.00	28.00	38.67	10.67	9.00
	Houston		3.33	3.00	7.00	2.67	2.33
	Mower		11.33	6.33	34.33	6.00	5.00
	Office Total:	102.00	49.67	37.33	80.00	19.33	16.33

Headquarters Office	County	Direct '06-'08 Avg.			Guaranteed '06-'08 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.
Freeborn - Albert Lea							
Loan Officers: <u>2</u>							
	Freeborn	79.00	18.33	15.67	29.33	6.00	6.33
	Waseca		8.00	6.33	8.00	1.33	1.00
	Rice		3.67	3.33	11.00	1.33	1.33
	Steele		12.00	11.00	15.67	1.67	1.67
	Office Total:	79.00	42.00	36.33	64.00	10.33	10.33
Kanabec - Mora							
Loan Officers: <u>1</u>							
	Kanabec	62.67	4.67	3.33	4.67	2.33	1.67
	Washington		0.33	0.00	0.00	0.67	0.67
	Anoka		1.67	1.33	0.00	0.00	0.00
	Pine		8.33	5.33	6.33	2.00	1.67
	Chisago		2.00	2.00	0.00	0.00	0.00
	Isanti		2.33	2.00	2.00	0.67	0.67
	Mille Lacs		10.33	7.33	7.33	0.67	0.67
	Office Total:	62.67	29.67	21.33	20.33	6.33	5.33
Kittson - Hallock							
Loan Officers: <u>2</u>							
	Kittson	107.00	72.00	65.00	58.00	42.00	29.00
	Office Total:	107.00	72.00	65.00	58.00	42.00	29.00
Lyon - Marshall							
Loan Officers: <u>2</u>							
	Lyon	91.33	6.33	4.33	27.33	11.67	7.00
	Lincoln		11.67	9.33	11.33	5.33	4.00
	Yellow Medicine		9.67	7.67	37.33	13.33	10.00
	Office Total:	91.33	27.67	21.33	76.00	30.33	21.00
Marshall - Warren							
Loan Officers: <u>1</u>							
	Marshall, West	146.00	47.67	41.33	80.00	31.00	33.67
	Office Total:	146.00	47.67	41.33	80.00	31.00	33.67
Martin - Fairmont							
Loan Officers: <u>1</u>							
	Martin	91.00	17.00	15.00	27.33	4.00	4.67
	Faribault		21.33	15.00	50.00	9.67	11.00
	Office Total:	91.00	38.33	30.00	77.33	13.67	15.67
McLeod - Glencoe							
Loan Officers: <u>2</u>							
	McLeod	117.00	14.00	8.33	35.33	11.00	8.67
	Sibley		33.00	24.67	42.67	10.33	9.00
	Carver		8.33	5.00	16.33	3.33	3.00
	Office Total:	117.00	55.33	38.00	94.33	24.67	20.67
Meeker - Litchfield							
Loan Officers: <u>2</u>							
	Meeker	78.33	12.67	9.33	28.67	7.67	7.00
	Wright		9.33	7.00	9.33	1.67	1.33
	Hennepin		0.67	0.67	0.00	0.00	0.00
	Kandiyohi		14.00	14.33	37.00	8.33	7.67
	Office Total:	78.33	36.67	31.33	75.00	17.67	16.00

Headquarters Office	County	Direct '06-'08 Avg.			Guaranteed '06-'08 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.
Morrison - Little Falls							
Loan Officers: <u>2</u>							
	Morrison	111.67	47.33	24.00	15.00	5.33	2.33
	Todd		88.33	52.67	20.00	5.00	4.33
	Office Total:	111.67	135.67	76.67	35.00	10.33	6.67
Nobles - Worthington							
Loan Officers: <u>4</u>							
	Nobles	125.33	22.00	17.67	28.67	10.00	9.00
	Jackson		16.00	12.67	18.33	7.00	4.67
	Cottonwood		15.33	13.67	27.00	5.33	3.00
	Pipestone		13.67	9.67	24.67	2.33	2.33
	Rock		12.67	9.00	25.33	5.33	3.67
	Murray		19.33	14.00	49.00	6.33	5.67
	Office Total:	125.33	99.00	76.67	173.00	36.33	28.33
Norman - Ada							
Loan Officers: <u>1</u>							
	Norman	102.00	12.67	8.33	34.67	18.00	16.33
	Mahnomen, Nort		5.67	5.00	10.67	10.00	7.33
	Office Total:	102.00	18.33	13.33	45.33	28.00	23.67
Olmsted - Rochester							
Loan Officers: <u>2</u>							
	Olmsted	107.33	12.33	8.33	15.67	5.00	5.00
	Dakota		2.00	0.67	7.67	1.00	1.33
	Goodhue		17.00	12.67	35.67	10.00	8.67
	Ramsey		0.00	0.00	0.00	0.00	0.00
	Dodge		12.00	9.33	13.33	4.00	4.00
	Winona		19.67	16.33	16.67	9.33	8.67
	Wabasha		14.67	11.33	19.33	4.67	4.33
	Office Total:	107.33	77.67	58.67	108.33	34.00	32.00
Otter Tail, West - Fergus							
Loan Officers: <u>2</u>							
	Ottertail, West	99.00	26.67	20.67	24.33	6.67	6.33
	Wilkin		17.67	14.33	27.00	13.00	13.33
	Office Total:	99.00	44.33	35.00	51.33	19.67	19.67
Pennington - Thief River							
Loan Officers: <u>1</u>							
	Pennington	100.67	21.33	18.33	13.33	3.33	3.33
	Marshall, East		11.00	9.67	10.67	2.67	2.67
	Office Total:	100.67	32.33	28.00	24.00	6.00	6.00
Polk, East - McIntosh							
Loan Officers: <u>2</u>							
	Polk, East	77.33	27.00	18.33	33.00	17.33	15.67
	Red Lake		3.00	2.00	11.67	4.67	3.67
	Office Total:	77.33	30.00	20.33	44.67	22.00	19.33
Polk, West - Crookston							
Loan Officers: <u>2</u>							
	Polk, West	95.67	31.67	24.33	96.00	39.33	33.33
	Office Total:	95.67	31.67	24.33	96.00	39.33	33.33

Headquarters Office	County	Direct '06-'08 Avg.			Guaranteed '06-'08 Avg.		
		"B"	App.	Lns.	"B"	App.	Lns.
Redwood - Redwood Fall							
Loan Officers: <u>3</u>							
	Redwood	108.00	11.67	10.00	55.00	15.33	13.67
	Brown		11.00	9.00	32.00	5.33	5.00
	Renville		13.00	8.33	50.00	13.33	12.33
	Office Total:	108.00	35.67	27.33	137.00	34.00	31.00
Roseau - Roseau							
Loan Officers: <u>2</u>							
	Roseau	88.00	39.33	31.67	36.67	16.33	16.33
	Lake of the Woo		5.00	1.67	1.67	0.00	0.00
	Office Total:	88.00	44.33	33.33	38.33	16.33	16.33
Stearns - Waite Park							
Loan Officers: <u>4</u>							
	Stearns	133.67	54.33	40.00	42.33	11.33	12.00
	Benton		14.33	10.00	8.00	2.33	1.33
	Sherburne		1.33	1.00	1.33	0.33	0.33
	Office Total:	133.67	70.00	51.00	51.67	14.00	13.67
Swift - Benson							
Loan Officers: <u>3</u>							
	Swift	161.33	12.33	9.67	32.67	6.67	5.33
	Chippewa		10.33	11.33	52.00	7.33	6.33
	Big Stone		3.67	1.33	9.33	3.00	2.67
	Lac Qui Parle		11.33	8.00	53.67	8.67	8.00
	Office Total:	161.33	37.67	30.33	147.67	25.67	22.33
Wadena - Wadena							
Loan Officers: <u>2</u>							
	Wadena	102.67	22.33	15.00	21.00	10.00	6.33
	Ottertail, East		41.67	29.33	36.33	15.67	10.67
	Hubbard		3.00	2.00	1.33	1.00	0.67
	Office Total:	102.67	67.00	46.33	58.67	26.67	17.67

Weighted Caseload by Borrowers

FY 06-08 as of Sept 30, 2008

Office	Borrowers	Applications	Loans	Loan Officers
1 Swift - Benson	235.17	50.50	41.50	3.0
2 Nobles - Worthington	211.83	117.17	90.83	4.0
3 Marshall - Warren	186.00	63.17	58.17	1.0
4 Redwood - Redwood Fal	176.50	52.67	42.83	3.0
5 McLeod - Glencoe	164.17	67.67	48.33	2.0
6 Olmsted - Rochester	161.50	94.67	74.67	2.0
7 Stearns - Waite Park	159.50	77.00	57.83	4.0
8 Polk, West - Crookston	143.67	51.33	41.00	2.0
9 Fillmore - Preston	142.00	59.33	45.50	2.0
10 Blue Earth - Mankato	140.00	44.50	36.00	2.0
11 Kittson - Hallock	136.00	93.00	79.50	2.0
12 Wadena - Wadena	132.00	80.33	55.17	2.0
13 Martin - Fairmont	129.67	45.17	37.83	1.0
14 Lyon - Marshall	129.33	42.83	31.83	2.0
15 Morrison - Little Falls	129.17	140.83	80.00	2.0
16 Norman - Ada	124.67	32.33	25.17	1.0
17 Otter Tail, West - Fergus	124.67	54.17	44.83	2.0
18 Clearwater - Bagley	116.33	47.33	40.33	1.0
19 Meeker - Litchfield	115.83	45.50	39.33	2.0
20 Pennington - Thief River	112.67	35.33	31.00	1.0
21 Freeborn - Albert Lea	111.00	47.17	41.50	2.0
22 Roseau - Roseau	107.17	52.50	41.50	2.0
23 Becker - Detroit Lakes	102.00	69.50	41.67	1.0
24 Polk, East - McIntosh	99.67	41.00	30.00	2.0
25 Douglas - Alexandria	98.67	70.83	50.33	2.0
26 Clay - Moorhead	94.00	30.67	28.33	3.0
27 Aitkin - Aitkin	88.83	48.83	33.33	2.0
28 Kanabec - Mora	72.83	32.83	24.00	1.0

Notes:

1. The weighted number is an average of the numbers for fiscal year 2006-2008. Direct activity is weighted 1 and guaranteed activity is weighted 1/2.
2. The number of loan officers is as shown in the Farm Business Plan which indicates where the loan officers are headquartered. This does not necessarily indicate where the loan officials are doing work due to work sharing. The number of loan officers has not been used as a calculation factor in the weighting or in the sorted listing.

Weighted Caseload by Applications FY 06-08 as of Sept 30, 2008

Office	Borrowers	Applications	Loans	Loan Officers
1 Morrison - Little Falls	129.17	140.83	80.00	2.0
2 Nobles - Worthington	211.83	117.17	90.83	4.0
3 Olmsted - Rochester	161.50	94.67	74.67	2.0
4 Kittson - Hallock	136.00	93.00	79.50	2.0
5 Wadena - Wadena	132.00	80.33	55.17	2.0
6 Stearns - Waite Park	159.50	77.00	57.83	4.0
7 Douglas - Alexandria	98.67	70.83	50.33	2.0
8 Becker - Detroit Lakes	102.00	69.50	41.67	1.0
9 McLeod - Glencoe	164.17	67.67	48.33	2.0
10 Marshall - Warren	186.00	63.17	58.17	1.0
11 Fillmore - Preston	142.00	59.33	45.50	2.0
12 Otter Tail, West - Fergus	124.67	54.17	44.83	2.0
13 Redwood - Redwood Fal	176.50	52.67	42.83	3.0
14 Roseau - Roseau	107.17	52.50	41.50	2.0
15 Polk, West - Crookston	143.67	51.33	41.00	2.0
16 Swift - Benson	235.17	50.50	41.50	3.0
17 Aitkin - Aitkin	88.83	48.83	33.33	2.0
18 Clearwater - Bagley	116.33	47.33	40.33	1.0
19 Freeborn - Albert Lea	111.00	47.17	41.50	2.0
20 Meeker - Litchfield	115.83	45.50	39.33	2.0
21 Martin - Fairmont	129.67	45.17	37.83	1.0
22 Blue Earth - Mankato	140.00	44.50	36.00	2.0
23 Lyon - Marshall	129.33	42.83	31.83	2.0
24 Polk, East - McIntosh	99.67	41.00	30.00	2.0
25 Pennington - Thief River	112.67	35.33	31.00	1.0
26 Kanabec - Mora	72.83	32.83	24.00	1.0
27 Norman - Ada	124.67	32.33	25.17	1.0
28 Clay - Moorhead	94.00	30.67	28.33	3.0

Notes:

1. The weighted number is an average of the numbers for fiscal year 2006-2008. Direct activity is weighted 1 and guaranteed activity is weighted 1/2.
2. The number of loan officers is as shown in the Farm Business Plan which indicates where the loan officers are headquartered. This does not necessarily indicate where the loan officials are doing work due to work sharing. The number of loan officers has not been used as a calculation factor in the weighting or in the sorted listing.

Weighted Caseload by Loans FY 06-08 as of Sept 30, 2008

Office	Borrowers	Applications	Loans	Loan Officers
1 Nobles - Worthington	211.83	117.17	90.83	4.0
2 Morrison - Little Falls	129.17	140.83	80.00	2.0
3 Kittson - Hallock	136.00	93.00	79.50	2.0
4 Olmsted - Rochester	161.50	94.67	74.67	2.0
5 Marshall - Warren	186.00	63.17	58.17	1.0
6 Stearns - Waite Park	159.50	77.00	57.83	4.0
7 Wadena - Wadena	132.00	80.33	55.17	2.0
8 Douglas - Alexandria	98.67	70.83	50.33	2.0
9 McLeod - Glencoe	164.17	67.67	48.33	2.0
10 Fillmore - Preston	142.00	59.33	45.50	2.0
11 Otter Tail, West - Fergus	124.67	54.17	44.83	2.0
12 Redwood - Redwood Fal	176.50	52.67	42.83	3.0
13 Becker - Detroit Lakes	102.00	69.50	41.67	1.0
14 Roseau - Roseau	107.17	52.50	41.50	2.0
15 Freeborn - Albert Lea	111.00	47.17	41.50	2.0
16 Swift - Benson	235.17	50.50	41.50	3.0
17 Polk, West - Crookston	143.67	51.33	41.00	2.0
18 Clearwater - Bagley	116.33	47.33	40.33	1.0
19 Meeker - Litchfield	115.83	45.50	39.33	2.0
20 Martin - Fairmont	129.67	45.17	37.83	1.0
21 Blue Earth - Mankato	140.00	44.50	36.00	2.0
22 Aitkin - Aitkin	88.83	48.83	33.33	2.0
23 Lyon - Marshall	129.33	42.83	31.83	2.0
24 Pennington - Thief River	112.67	35.33	31.00	1.0
25 Polk, East - McIntosh	99.67	41.00	30.00	2.0
26 Clay - Moorhead	94.00	30.67	28.33	3.0
27 Norman - Ada	124.67	32.33	25.17	1.0
28 Kanabec - Mora	72.83	32.83	24.00	1.0

Notes:

1. The weighted number is an average of the numbers for fiscal year 2006-2008. Direct activity is weighted 1 and guaranteed activity is weighted 1/2.
2. The number of loan officers is as shown in the Farm Business Plan which indicates where the loan officers are headquartered. This does not necessarily indicate where the loan officials are doing work due to work sharing. The number of loan officers has not been used as a calculation factor in the weighting or in the sorted listing.